



ACQUAINTANCE

- Requested activities
- Agreements and brokerage fee



SERVICE CONTRACT

- Agreements in writing
- Clear agreements and no misunderstanding



ASSESSMENT CLIËNT

- Personal situation
- Financial situation
- Housing demands



SEARCH

- Cliënt via websites and own network
- Realtor via database, network and websites



VIEWINGS

- First viewing bij buyer
- Next viewing(s) with well prepared realtor



INVESTIGATION SELECTED PROPERTY

- By realtor and buyer
- Financial, legal and constructioal



NEGOTIATIONS

- On behalf of buyer
- Frequent tuning with buyer



PURCHASING AGREEMENT

- Receipt and check
- Signing and monitoring



DELIVERY

- Pre-inspection property
- Check nottary documents



AFTER SALES

- After sales contact
- Learning moments